

# ABOUT CAPSTONE

Capstone Real Estate is a multi-disciplined real estate consultancy and forms part of the Vertix Holding Group in Abu Dhabi.

Capstone combines international standards and service levels with an in-depth understanding of the UAE property market

As we focus on ethics, transparency and understanding our clients' needs. With over 80 staff, we cover the whole of UAE and UK from our offices in Abu Dhabi, Dubai, Al Ain, and London.







# FACTS & FIGURES

- MEMBER OF THE COUNCIL OF SMALL AND MEDIUM ENTERPRISES IN THE UAE
- 2 80+ STAFF MEMBERS ACROSS THE UAE AND UK
- **3** GUARANTEED 95%+ OCCUPANCY RATES
- 4 OVER 15 YEARS OF LOCAL EXPERIENCE
- 5 OVER 2000 UNITS UNDER MANAGEMENT
- 6 PROUDLY 100% EMIRATI OWNED & MANAGED
- 7 MANAGED PORTFOLIO WORTH OVER AED 800 MILLION
- **8** PROPERTIES SOLD OVER AED 100 MILLION

## **VISION**

To be the leading real estate company, shaping the industry's future through innovation and expertise.

## **MISSION**

Providing exceptional real estate services, building trust, exceeding expectations, and unlocking growth opportunities.

## **GOALS**

**Satisfaction:** Prioritizing client satisfaction through personalized attention and tailored solutions.

**Market Leadership:** Becoming the industry leader with comprehensive and innovative real estate solutions.

**Ethical Practices:** Upholding integrity, transparency, and honesty in all business operations.

**Expansion:** Achieving sustainable growth and diversifying our portfolio in the UAE market.







# WELCOME MESSAGE

Capstone Real Estate is an Emirati-owned company with a strong presence in both the UAE and UK. We provide end-to-end real estate solutions, specializing in personalized services for buying, selling, and renting properties.

With a deep understanding of the local markets, we leverage our extensive network and industry relationships to offer comprehensive solutions. Our core values of trust, integrity, and transparency drive us to exceed client expectations.

Experience the difference of working with a customer-centric company focused on local expertise and a passion for excellence. Let Capstone Real Estate help you unlock opportunities in the UAE and UK real estate markets.

Welcome to Capstone Real Estate. **Contact us today.** 



### AMER AL AHBABI

**GROUP CHAIRMAN** 

Mr. Amer Al Ahbabi is the Chairman of Vertix Holdings Group, bringing a wealth of experience and achievements across corporate and asset management. With over 15 years of experience in the Abu Dhabi real estate market, Mr. Al Ahbabi has established himself as a successful businessman, consistently demonstrating a dedication to excellence and creativity.

In addition to his professional certifications in financial fields, Mr. Al Ahbabi is committed to continuing professional education, further enhancing his expertise. His portfolio spans a diverse range of industries, including media and advertising, real estate, contracting, facilities management, asset management, and F&B projects. His ability to manage complex, high-profile initiatives showcases his leadership and innovative approach.

Currently, Mr. Al Ahbabi also serves as the CEO of Asayel Investment Company, Director of Internal Audit for the Government of Abu Dhabi, and Chairman of the Association of Accountants in Abu Dhabi. As Chairman of Vertix Holdings, his diverse skill set and exemplary leadership play a pivotal role in driving the organization's success.







## KHALIFA AL DHAHERI

GROUP MANAGING DIRECTOR

Mr. Khalifa Al Dhaheri, our esteemed Group Managing Director, brings a wealth of qualifications and experience that make him an invaluable asset to our organization. With 12 years of unparalleled knowledge in the real estate market, Mr. Khalifa is a highly accomplished Asset Management Professional and Certified Management Accountant, as well as an enthusiastic businessman.

A proud graduate of the esteemed United Arab Emirates University, Mr. Khalifa acquired a solid educational foundation that has underpinned his success. He has played an instrumental role as a consultant in numerous projects in Abu Dhabi and Al Ain, leaving a lasting impact on their success.

Mr. Khalifa's remarkable achievements and dedication have shaped him into a leader of distinction in the real estate industry, driving the growth and success of our organization.



### MUHAMMAD SHOAIB

#### **CEO OF CAPSTONE REAL ESTATE**

⋈ shoaib@capstoneuae.com

Mr. Shoaib brings over a decade of extensive real estate experience in the UAE, covering a wide range of sectors including residential, retail, office, hospitality, and mixed-use properties. His expertise in these areas has made him a prominent figure in the industry.

In 2018, Mr. Shoaib joined Vertix Holding Group LLC as Director of Property Management, where he played a key role in driving the growth and success of the company's property division. Building on this success, he advanced his career by becoming the CEO of Capstone Real Estate in 2022.

Mr. Shoaib holds an impressive educational background with an MBA, along with specialized certifications as an Anti-Money Laundering Specialist and a Certified Property Manager Specialist (CPS). These qualifications underscore his commitment to excellence and staying at the forefront of industry best practices.

Through his leadership, expertise, and strategic vision, Mr. Shoaib continues to drive success in the real estate industry, solidifying his reputation as a trusted leader in the field.





# DADADADADAD ELEVATE YOUR IVING **EXPERIENCE LUXURY AND COMFORT** WITH HOMES DESIGNED TO ENHANCE YOUR LIFESTYLE. CAPSTONE REAL ESTATE SELLING SOLUTIONS, NOT PROMISES.

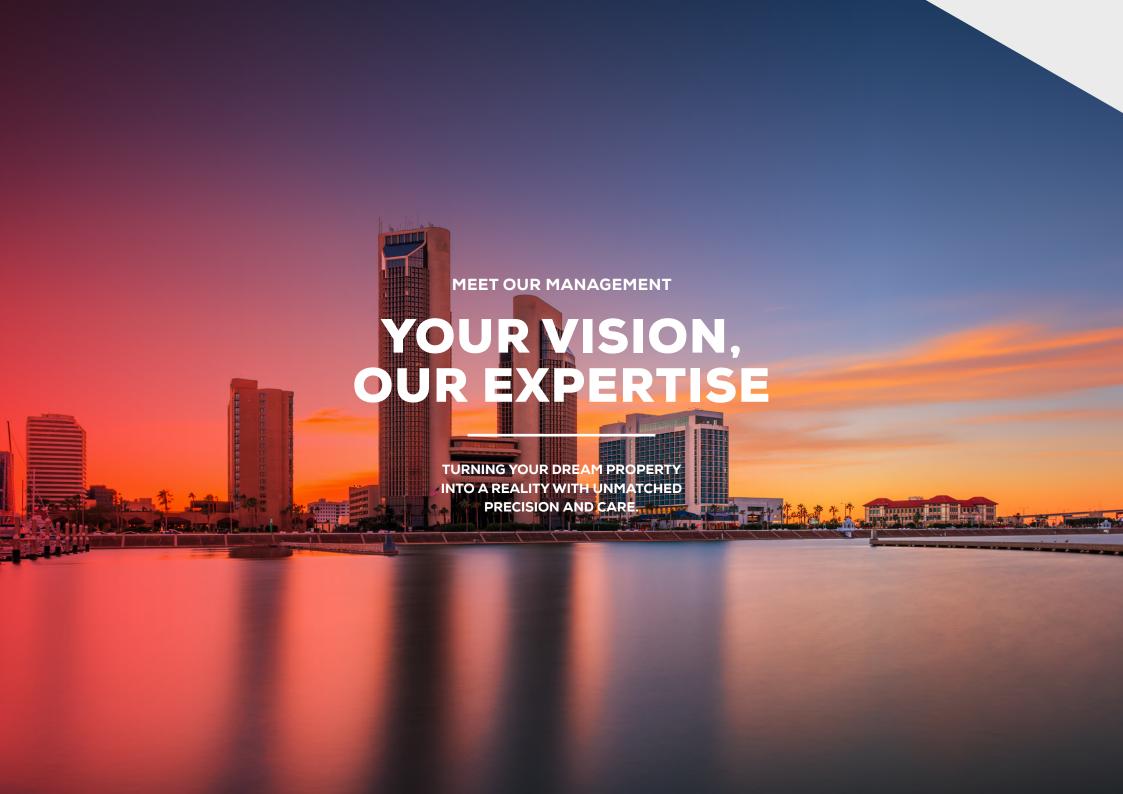


## PROPERTY MAN-AGEMENT

Our proactive property management services are designed to significantly enhance the value of your property while maximizing your annual income. We ensure your property achieves the highest occupancy rates and adheres to the best international standards for facilities management, covering all aspects from operational efficiency to long-term planning.

Whether your property is residential, commercial, industrial, or service-based, we offer tailored solutions to help increase its overall value. Through strategic management, we not only enhance the appeal of your property but also ensure its long-term profitability. Our first-class services are essential for improving the returns on your real estate investments, boosting the property's long-term value, and reducing periodic operating expenses.

With our expertise, we can help you fully optimize your real estate assets, ensuring they deliver maximum financial performance and lasting value.





# THE SERVICES WE PROVIDE

Maximizing returns on real estate investments requires proactive management, and Capstone's property management team is dedicated to helping landlords achieve this. We work closely with our clients to develop tailored real estate strategies that align with their short-, medium-, and long-term investment goals.

Tenants today expect round-the-clock service, and we deliver just that. Our property and facilities management team provides 24/7 support, ensuring urgent maintenance issues are addressed promptly, no matter the time or place. This level of commitment keeps both landlords and tenants satisfied, safeguarding the value and functionality of the property.

In addition to day-to-day management, we offer comprehensive portfolio reviews. Our experts will assess your real estate assets and craft an effective strategy to optimize their performance. This includes identifying opportunities for income and value enhancement through renovations, redevelopments, and improvements in general maintenance—both routine and on-demand. We also help restructure leases to better align with current market conditions, ensuring your properties are positioned for long-term success.

By partnering with Capstone, you can be confident that your real estate investments are managed with the highest level of care and expertise, maximizing their potential at every stage.





### **OUR SERVICES**



**Property Management** 



Sales & Leasing Brokerage



Property Marketing & Launching



**Property Valuations** 



Property Audit & Reporting



Building & Facilities Consultancy (FM)



Property Snagging & Inspection



Property Cost & Mortgage Consultancy



Property Investment Advisory



Industrial Consultancy



Lease Administration & Contract Management



Tenant Relations & Retention Services



Rent Collection & Financial Reporting



Asset Management & Performance Monitoring



Facilities Maintenance & Repair Coordination



Compliance & Risk Management Consulting



Real Estate Development Advisory



Corporate Relocation and Moving Services



Energy Management & Sustainability Consulting



Real Estate Market Research & Feasibility Studies



Landlord Representation & Negotiation Assistance



Capital Improvements & Renovation Management

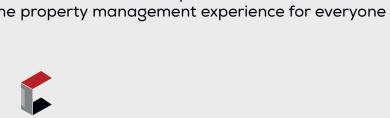
# PROPERTY MANAGEMENT SYSTEM & APP

Capstone's Smart Property Management System (CPMS) is an innovative platform designed to simplify property management for both landlords and tenants. Developed by Capstone, this unique software enhances efficiency and transparency.

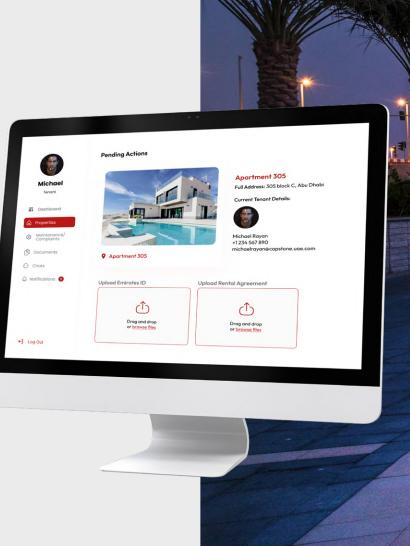
For landlords, CPMS offers a complete overview of their real estate portfolio, providing detailed insights into each property's performance. Landlords can track earnings, expenses, maintenance requests, and tenant details in real time, while also accessing macro overviews to identify their most profitable properties.

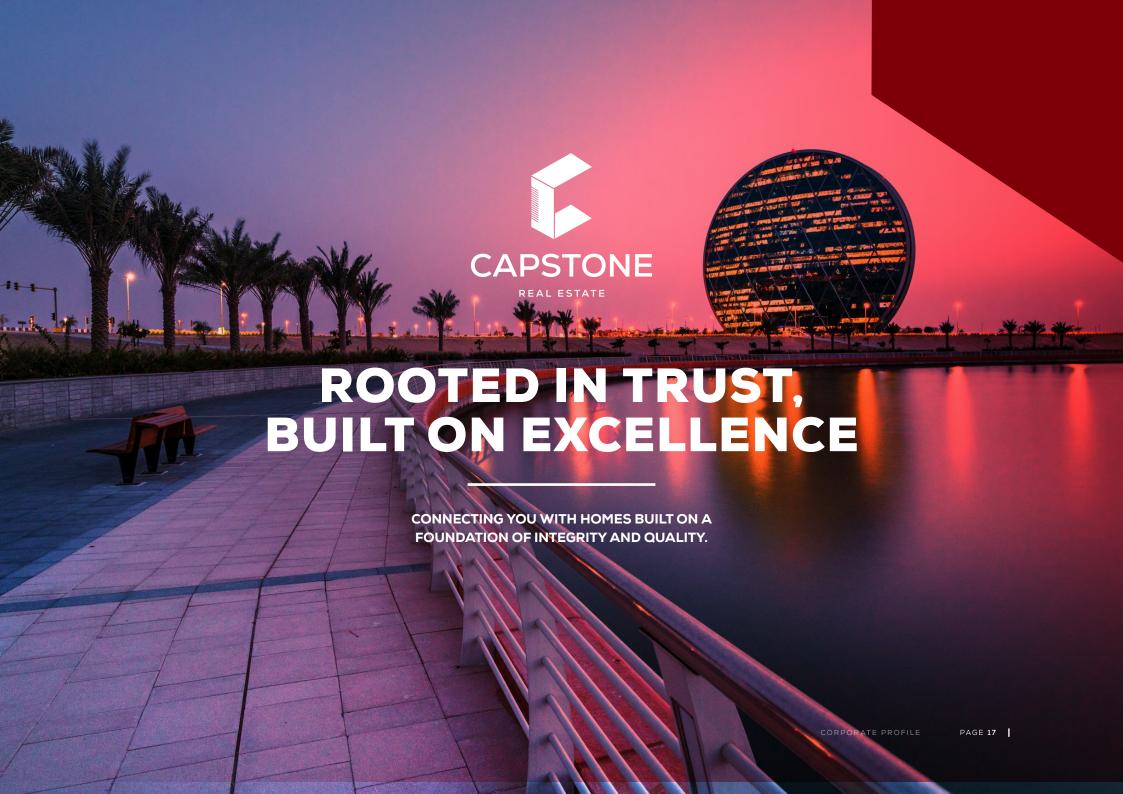
Tenants can use CPMS to manage their tenancy effortlessly. They can view tenancy details, submit documents, check post-dated cheques, raise maintenance requests, renew contracts, and more-all in one place.

On Capstone's side, CPMS streamlines operations by enabling efficient contract tracking, management, and renewal, helping to maximize returns for our landlord partners. This all-in-one solution enhances the property management experience for everyone involved.



SELLING SOLUTIONS, NOT PROMISES.





#### LICENSES AND CERTIFICATIONS



#### Abu Dhabi Unified Licence رخـصـة أبـوظـبـي المـوحدة

Licence Details			الرخصة	تفاصيل
Emerging Economic	c Establishment		نيسة ناشنسسة	منشاة اقتصا
Licence Type	Business		تجارية	نوع الرخصة
Licence Category	Branch		فرع	فنة الرخصة
Economic Licence	No.	CN-5516816		رقم الرخصة الاقة
Unified Registration	ı No.		قم التسجيل الموحد	
Parent Licence No.		CN-3029379	يسية	رقم الرخصة الرا
Customs No.				الرقم الجمركي
ADCCI No		8800084444	ii a	رقم عضوية الغرا
MOHRE Establishment Card No.		رزارة الموارد البشرية والتوطين	بطاقة المنشأة - و	
ICP Establishment Card No. 875317		لهينة الأتحادية للهوية والجنسية	بطاقة المنشأة - ا	
Establishment Date		16/09/2024		تاريخ التأسيس
Issuance Date		16/09/2024		تاريخ الإصدار
Expiry Date		15/09/2025		تاريخ الإنتهاء
Legal Form	Local Branch - Abu Dhabi		فرع محلية - ابو ظبي	الشكل القانوني
Trade Name	CAPSTONE REAL ESTATE I	L.L.C BRANCH	كابستون العقارية ذ.م.م - فرع	الإسم التجاري

Ownership and Representatives	الملكية والممثلين

ممثل عن	الدور\المنصب	ا <del>لجنسية</del>	الإسم
Representative of	Role/Position	Nationality	Name
	شریك	الإمار ات العربية المتحدة	غلیغه محمد علی بن حر مل الظاهر ی
	Partner	United Arab Emirates	KHALIFA MOHAMMED ALI BINHARMAL ALDHAHERI
	شریك	الإمار ات العربية المتحدة	عامر عبدالهادى عامر صوفان الاحبابى
	Partner	United Arab Emirates	AMER ABDUL HADI AMER SOUFAN AL AHBABI
	المفوض بالتوقيع لبطاقة المنشأة EC Authorized Signatory	الإمار ات العربية المتحدة United Arab Emirates	غلیغه محمد علی بن حر مل الظاهر ی KHALIFA MOHAMMED ALI BINHARMAL ALDHAHERI
	مدیر	الإمارات العربية المتحدة	نائیفه محمد علی بن حر مل الظاهر ی
	Manager	United Arab Emirates	KHALIFA MOHAMMED ALI BINHARMAL ALDHAHERI

Licenced Activities		الانشطة المرخصة
- Real Estate Leasing Brokerage	6820012	- الوساطة في تاجير العقارات
- Facilities Management Services	8211010	- خدمات ادارة المنشأت
Real Estate Enterprises Investment,     Development, Institution and Management	6499004	- استثمار وتطوير المشروعات العقارية و تأسيسها و ادارتها
- Real Estate Purchase and Sale Brokerage	6820004	- الوساطة في بيع العقارات وشرائها
- Self-Owned Property Management Services	6820011	- خدمات تأجير وإدارة العقارات الخاصة

To verify the economic licence kindly visit the TA

فل من الرخصة الاقتصادية برجي زيارة خدمة "تحقق" على

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www.added.gov.a







عضوية الغرفة

#### رخصة تجارية Commercial License

	License Details	تفاصيل الرخصة /
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License No.			895884		رقم الرخصة
			م.م	كابستون العقارية ش.ذ.	اسم الشركة
Company Name	CAPSTONE REAL EST	ATE L.L.C			
			í	كابستون العقارية ش.ذ.م.ه	الإسم التجارى
<b>Business Name</b>	CAPSTONE REAL ESTAT	E L.L.C			
License Category	Mohammed Bin Rashid E	st.	.عم مشاريع الشباب	مؤسسة محمد بن راشد لد	فئة الرخصة
Legal Type	Limited Liability Compan	y(LLC)		ذات مسئولية محدودة	الشكل القانونى
Expiry Date	18/07/2025	تاريخ الإنتهاء	Issue Date	19/07/2020	تاريخ الإصدار
D&B D-U-N-S ® N	•	الرقم العالمي	Main License No.	895884	رقم الرخصة الام

			License Me	الاطراف / mbers
الحصص / Share	الصفة / Role	الجنسية / Nationality	الإسم / Name	رقم الشخص/،No
	مدیر / Manager	United Arab Emirates /	خليفه محمد على سالمين	858111
		الامارات		
			MOHAMMED ALI SALMEN	

MOHAMMED ALI SALMEN

4. United Arab Emirates / عامر عبدالهادي عامر صوفان الاحباي ( United Arab Emirates مدير /

AMER ABDULHADI AMER SOUFAN ALAHBABI

نشاط الرخصة التجارية / License Activities

الوساطة في تأجير العقارات الوساطة في بيع العقارات وشرائها

Real Estate Buying & Selling Brokerage

الدِمــــارات THE EMIRATES

Leasing Property Brokerage Agents

تاريخ الطباعة 11:47 Print Date 22/09/2024

يمكنك الآن تجديد رخصتك التجارية من خلال الرسائل النصية القصيرة، أرسل رقم الرخصة إلى 6969 (دو/ اتصالات) للحصول على اذن الدافع. low you can renew your trade license by sending a text mesage (SMS). Send your trade licen number to 6666/11/1/ Efficients have no receive number to 6666/11/1/ Efficients have not ment to receive number. ولمعان set FREE access to cho One for the first year ا مصل على زو هر ون مجاة للسنة الاولى

وليقة الكثرونية معتمدة ومسادرة بدرن ترقيع من دائرة الاقصاد والسياشة في دبي أمر لجمة صحة البيانات الواردة في الرخصة إرجي مسع رمز الاستجابة السريمة This is a certified e-document issued without signature by the department of Economy and Tourism Kindly scan the QR Code to verify the certificate







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Khalifa Aldhaheri

Certified Training for Real Estate Brokers Online Course

بونبو 17, 2020

Abu Dhabi Business Center



دائـرة الــــنــهـيــة الاقـــــصـاديــة DEPARTMENT OF ECONOMIC DEVELOPMENT

منشاة اقتصاداة ناشكة

#### Commercial License

<b>Economic License</b>
Commercial License
Emerging Economic Establishment

License No	:	CN-3029379	:	رقم الرخصة
ADCCI No	:	10000860	:	عضوية الغرفة
Establishment Card MOHRE	:	1098582	طين:	وزارة الموارد البشرية والتو بطاقة المنشأة
Establishment Card ICA	:	731755	:	الهينة الاتحادية للهوية والجنسية. بطاقة المنشأة
Legal Form	:Limited Liability Company		: شركة ذات مسؤولية محدودة	الشكل القانوني
			: كابستون العقارية ذم.م	الإسم التجاري
Trade Name	: CAPSTONE REAL ESTATE I.I.	C.		

Establishment Date	:	26/04/2020	:	تاريخ تأسيس المنشأة
Issue Date	:	17/04/2023	:	تاريخ الإصدار
Expiry Date	:	25/04/2025	:	تاريخ الإنتهاء

الصلة	الجنسية	الملاك / الشركاء	الرمز
شريك	الإمارات العربية المتحدة	خليفه محمد على بن حرمل الظاهرى	41804605
Partner	United Arab Emirates	KHALIFA MOHAMMED ALI BINHARMAL ALDHAHERI	
شريك	الإمارات العربية المتحدة	عامر عبدالهادى عامر صوفان الاحبابي	41477976
Partner	United Arab Emirates	AMER ABDUL HADI AMER SOLIFAN AL AHBABI	

#### Economic Activities :

- Self-Owned Property Management Services
- Real Estate Pricing Services
- Real Estate Lease And Management Services
- Real Estate Purchase and Sale Brokerage
- Real Estate Leasing Brokerage - Facilities Management Services
- Real Estate Enterprises Investment, Development, Institution and Management
- Land and Real Estate Purchase and Sale

- الأنشطة الاقتصادية - خدمات تأجير وإدارة العقارات الخاصة
  - خدمات تثمين العقار ات
- خدمات تاجير العقارات وادارتها - الوساطة في بيع العقارات وشرانها
- الوساطة في تاجير العقارات
- خدمات ادارة المنشأت
- استثمار وتطوير المشروعات العقارية و تأسيسها و ادارتها
- -- شراء وبيع الأراضي والعقارات

ملاحظة عامة : ضرورة مراجعة دائرة الشؤون البلدية والنقل الستكمال اجراءات التسجيل في نظام التسجيل العقاري بعد صدور الترخيص التجاري

Official Email info@capstoneuae.com البريد الإلكتروني الرسمي : Official Mobile : +971568000002 رقم التواصل الرسمي :









وثبقة معتمدة وصادرة بدون توقيع أو ختم من دائرة التنمية الإقتصادية - أبوظبي. للتحقق من صحة البيانات الواردة في الرخصة برجاء زيارة الموقع www.tamm.abudhabi Approved document issued without signature or stamp by the Department of Economic Development - Abu Dhabi. To verify the license kindly visit www.tamm.abudhabi



#### **CERTIFICATE OF INCORPORATION** PRIVATE LIMITED COMPANY

Company Number 15908978

The Registrar of Companies for England and Wales, hereby certifies that

CAPSTONE REAL ESTATE LONDON LTD

is this day incorporated under the Companies Act 2006 as a private company, that the company is limited by shares, and the situation of its registered office is in England and Wales.

Given at Companies House, Cardiff, on 21st August 2024.

The above information was communicated by electronic means and authenticated by the Registrar of Companies under section 1115 of the Companies Act 2006









Certificate No.: 135359 Issue Date: 05.09.2024 Valid Until: 14.07.2025

#### **CAPSTONE REAL ESTATE L.L.C.**

Company General Information

License No.: CN-3029379 Company Type: SME in UAE Financial Year End Date: 31.12.2023

Company Based In: Within UAE Company Business: SERVICE PROVIDER

For Cases of Re-Certification Re-Certification (\*) No.:

Scan the QR code to verify status

Reason for this Re-Certification

برنامج المحتوى الوطني

Signed By

KHALIFA MOHAMMED ALI BINHARMAL ALDHAHERI

Designation:

Verified as per ICV Agreed Upon Procedures (AUP)

Humaid Al Kaabi

Designation:

Electronically signed by Humaid Al Kaabi

Company:

Humaid Al Kaabi Accounts Audit

Certificate Issued Based on ICV Version: 3.0











QUALITY MANAGEMENT SYSTEM

**CERTIFICATE OF APPROVAL** 

THIS IS TO CERTIFY THAT THE QMS OF

#### CAPSTONE REAL ESTATE L.L.C.

FOURTH FLOOR, BUILDING NUMBER 13, AL WAHDA MALL, AL NAHYAN, ABU DHABI, UAE

HAS BEEN ASSESSED AND FOUND TO MEET THE REQUIREMENTS OF

#### ISO 9001:2015

THIS CERTIFICATE IS VALID FOR THE FOLLOWING SCOPE OF OPERATIONS:

- SELF-OWNED PROPERTY MANAGEMENT SERVICE
- REAL ESTATE PRICING SERVICES
- REAL ESTATE LEASE AND MANAGEMENT SERVICES
- REAL ESTATE PURCHASE AND SALE BROKERAGE
- REAL ESTATE LEASING BROKERAGE
- FACILITIES MANAGEMENT SERVICES
   REAL ESTATE ENTERPRISES INVESTMENT, DEVELOPMENT, INSTITUTION AND MANAGEMENT
- LAND AND REAL ESTATE PURCHASE AND SALE

AUTHORIZED BY:



MM HAMDAN MANAGING DIRECTOR

CERTIFICATE NUMBER

INITIAL REGISTRATION DATE 1<sup>SI</sup> SURVEILLANCE DUE DATE 2<sup>NO</sup> SURVEILLANCE DUE DATE : 14141653 20TH AUGUST 2024 20TH AUGUST 2025

RECERTIFICATION DATE

20TH ALIGHST 2024

THIS CERTIFICATE IS THE PROPERTY OF QUALITY PLUS CERTIFICATION SERVICES AND REMAINS VALID SUBJECT TO SA THE VALIDITY OF THIS CERTIFICATE CAN BE VERIFIED FROM WWW.IRQAO.COM











**Quality Plus** 

Certification Services/US Accredited Certification Body 6/F. Al Ferdous Tower, Salam Street, Abu Dhabi City, Abu Dhabi, UAE.

Accredited Body: Accreditation Service for Certifying Bodies Ltd, (ASCB) / B The Green, Dover, DE, 19901, US.

# GLOBAL LOCATIONS

#### **HQ ABU DHABI**

Building 13, 4th floor, Al Turath Street, al Nahyan, (Near Al Wahda Mall)- Abu Dhabi, UAE

#### **ALAIN BRANCH**

38, Yo Al Raqeeb Street, Al Khabisi, Al Ain, UAE 33386

- +971506533406property.alain@capstoneuae.comwww.capstoneuae.com

#### **DUBAI BRANCH**

Ibn Battuta Gate Tower Dubai, UAE

- 9+971502212407

#### **LONDON BRANCH**

64 Knightsbridge, London SW1X 7JF, United Kingdom

- **9** +447947610601





LONDON UK

ABU DHABI UAE

**DUBAI** UAE

AL AIN UAE

